

MICHIGAN STATE UNIVERSITY | Extension

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If you wish to buy, but cannot attend and wish to support 4-H, you can do so by calling the 4-H Office or one of the Holland Livestock Committee Members listed below:

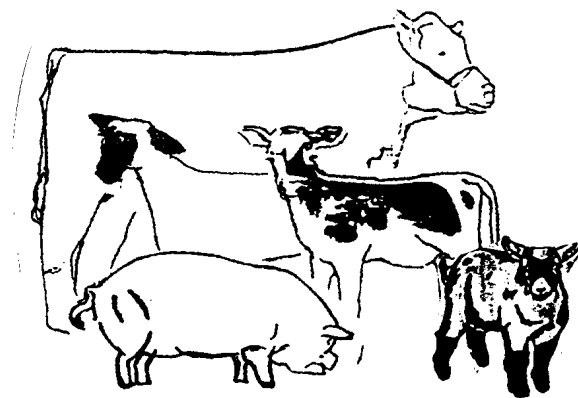
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OTTAWA COUNTY FAIR 4-H MARKET LIVESTOCK AUCTION

THURSDAY JULY 27, 2017

4:00 P.M. OTTAWA COUNTY FAIRGROUNDS HOLLAND, MICHIGAN



A & B Farms
 A & J Farms
 AAD Technologies
 Accurate Truck Service
 Acme Pallet and Box
 Agrietek
 Andy Brink
 B & D Poleham, Inc.
 B & E Builders
 Blue Star Meats
 Bouwkamp Builders
 Brower Brinks Development
 Bunnips Equipment
 By-Pass
 Byron Center Meats
 Chad Arrp
 Chemical Bank
 CHS, Inc.
 Cornerstone Nutrition Management
 Craig Streur
 Cutting Edge Mechanical
 Don Boersen Farms
 Don Van Doeselaar
 Dune View Farm
 Ellinger Sports
 Envision Machine
 Farm Bureau Insurance- Mark Hop

Farmers' Co-Op Elevator Co.
 Floor Gear/ Adam Potter
 Geerlings Hillside Farm
 Green Mark Equipment
 Green Stone Farm Credit Services
 Green Valley
 GVK Club Lambs
 GVL Excavating
 Hannah Dryfhout
 Hoekstra Plumbing and Mechanical
 Holland Special Delivery
 Innotec
 J&R Blueberry Farm
 J.W. Hitch
 James St. Inn
 Jay Bosch
 JMS, Inc.
 Jon and Lora Headley
 Kamps Wood Shavings
 Kevin Curtis
 KL Farms
 KN Beardoard
 Koeman Contracting
 Lakeshore Sign and Safety
 Lakeside Mechanical
 Lenore Streur
 Lighthouse Insurance

2016 HOLLAND FAIR AUCTION SALE BUYERS

Lon Kimberlin, DVM
 Mall City Containers
 Mark Gosko
 Mary Deters
 MD Farm Supplies
 Merle Boes, Inc.
 Mical Holstege
 Michael Baker
 Midway Machine
 Midwest Installations
 Mike Koomen
 Morren Angus Farm
 Morren Bros. Agri Service
 Nate Vriesman
 Nelson Steel Products
 Omni Transport
 Parker Hessel
 Pete Lanser
 Pickle Street Veterinary Service
 Pigeon Creek Golf Course
 Plagemans Construction
 Poltick Pickup
 Precision Pork
 Preferred Machine
 Quality Irrigation
 R.E. Barber Ford
 Request Foods

Rocket Harvesting
 Roger Jansen
 Ron Meyer & Associates
 Schoenboom Auction Service
 Schoenboom Trucking
 Select Technologies
 Shamrock Acres
 Shoreline Suffolk
 Specialty Concrete
 Steve Walters Builders
 Sunset Beef Farm
 The Meat Market
 Tim Niehuis
 Topline Equipment
 Towline Hatchery
 TriState Calf Products
 True Form Tool
 Tyler Woodwyk
 Union Home Mortgage
 Van Kampen Farms
 Veneta Service
 Walcott Elevator
 West Michigan Plastics
 Wise Family Farm
 Zealand Farm Services

Q. WHAT IS THE 4-H LIVESTOCK AUCTION?

A. The 4-H livestock auction is the culmination of a long project year for many 4-H members. At the auction, they have the opportunity to sell their animals and learn first hand how the marketing process works. It is an educational process that begins with the selection of an animal many months before and continues until the animal is shipped to a slaughter house for you at the end of the fair, or you take home a dairy feeder calf to raise for slaughter later.

Q. WHY SHOULD I PURCHASE AN ANIMAL FROM THE 4-H LIVESTOCK AUCTION?

A. You will receive personal satisfaction through:

1. Helping to promote 4-H youth "learn by doing" programs.
2. Obtaining high quality meat for your freezer or locker.
3. Free advertising you will receive as a buyer, both in various newspapers and the 4-H show book.

Q. WHAT TYPES OF ANIMALS WILL BE SOLD?

A. Steers, sheep, hogs, meat goats and dairy beef feeders.

Q. AS A POTENTIAL BUYER, SHOULD I PLAN TO ARRIVE EARLY?

A. It's a good idea to arrive early enough to view the sale animals and/or talk to the 4-H members/owners (Livestock auction booklets will be available at the clerk's table). A sign-up table will be in the show area so that you can obtain a buyer's number. Dinner will be provided one hour before the sale begins.

Q. CAN MORE THAN ONE PERSON PURCHASE THE SAME ANIMAL?

A. Yes but make sure you provide all names, addresses and phone number to the clerk.

Q. SO, I'VE BOUGHT AN ANIMAL - NOW WHAT?

A. You will be asked to sign a bill of sale and indicate the following.

1. Indicate whether you'd like the animal processed for your personal use, resold at a stock yard or donated to charity.
2. Indicate your choice of processor, livestock yard or charity
3. Indicate method of payment. You can either pay at the auction or be billed later.

Q. WHO WILL HANDLE MY PAYMENT AND/OR BILLING QUESTIONS?

A. Macatawa Bank will be clerking the sale. The bank will send you a bill following the sale, or you may pay that evening by check only.

Q. HOW DO I TRANSPORT THE ANIMAL TO THE PROCESSING PLANT OR LIVESTOCK YARD?

A. 4-H coordinates free trucking on the Saturday evening after the livestock auction sale for all animals being processed or resold. Feeder calves may be picked up by the buyer on Saturday, after 7PM.

Q. IF I DECIDE TO HAVE MY ANIMAL PROCESSED, WHAT DO I NEED TO DO?

A. Indicate on the bill of sale your processing plant choice. Contact the processor Monday morning following the auction sale to inform them of the number and species of the animals you're having processed at their plant, with instructions on types of cuts, thickness, packaging materials, etc. that you desire. Make arrangements to pick up your packaged meat from the processor.

Q. I'D LIKE TO HELP MORE THAN ONE MEMBER BUT MY RESOURCES ARE LIMITED. IS THERE A WAY I CAN ACCOMPLISH MY GOAL?

A. Yes, you can use add-a-bid to add any dollar amount that will be added to the 4Her's final check. One child per add-a-bid form please.

Q. CAN I BUY AN ANIMAL AND NOT KEEP IT?

A. Yes. You have three options:

1. You can market your animal. This means reselling it to a second buyer. Trucking and reselling will be handled for you. You will receive a check in the mail from the second buyer, less any marketing fee.
2. You can donate your animal back to 4-H. If you choose to do this, indicate your decision to the auctioneer or the ring personnel at the time your final bid is taken. You should then check with the clerk to finalize payment.
3. You may donate your animal to charity.

Q. WHAT ARE MY COSTS COMPARED TO MARKET?

A. Based upon the 2016 averaged cost per head:

	<u>2011 4-H AUCTION</u>	<u>2017 AV. MKT. PRICE</u>
Hogs	\$ 650.00	\$ 162.00
Lambs	\$550.00	\$ 225.00
Steers	\$1820.00	\$1573.00
Feeder Calf	\$680.00	\$ 450.00
Goat	\$290.00	\$ 210.00

Q. WHAT IS LIVE WEIGHT VS. HANGING WEIGHT, AND WHAT KIND OF YIELD CAN I EXPECT?

A. Live weight is the weight of the animal before killing it. The hanging weight or carcass weight is the weight of the slaughtered animal as it hangs from the rail. At this state, the hide and viscera have been removed. The animal is then taken down and cut into saleable meat. The following are examples of average yields:

- A 1,200 lb. steer = 720 lb. carcass = 575 lbs. of saleable meat
- A 230 lb. hog = 172 lb. carcass = 138 lbs. saleable pork